PHILIP MORRIS

INCORPORATED

Benson & Hedges

BILL TO: SOUTHLAND DIST CENTER
P O BOX 384
TYLER TEX 75701

03/18/87

TERRITORY: 522800

ATTN: CIGARETTE BUYER

SHIP TO: SOUTHLAND DIST CENTER
NORTH HIGHWAY 271
TYLER TX 75701

CUSTOMER: 4275001

QTY (IN CASES) TO BUY-03/23-27

BRAND CODE	BRAND DESCRIPTION	1 WK AVG ADJUSTED PURCHASES IN CIGTS	1.00 WK AVG PURCHASES	.50 WK AVG PURCHASES	QTY TO BUY FOR MAX ADVANTAGE	
1200	MERIT KS BOX	180,000	15	8	23	12M
1420	CAMBRIDGE LIGHTS KS	118,000	10	5	15	12M
1430	CAMBRIDGE LTS MEN KS	49,000	5	3	8	12M
1440	CAMBRIDGE LIGHTS 100S	258,000	22	11	33	12M
1450	CAMBRIDGE LTS MEN 100S	181,000	16	8	24	12M
1610	VA SLIMS LTS 120S	477,000	40	20	60	12M
1620	VA SLIMS LTS 120S MEN	429,000	36	18	54	12M
3291	MARL SP KINGS 25S	163,000	14	7	21	12M
3661	MARL LIGHTS 25S	92,000	8	4	12	12M
4160	PLAYERS LIGHTS 25S	24,000	2	1	3	12M
4170	PLAYERS LIGHT 100S 25S	61,000	6	3	9	12M
4190	PLAYERS LT 100S MN 25S	8,000	1	1	2	12M
	TOTAL	42,886,000	3630	1828	5458	

SEE ENCLOSED LETTER

2045364564

Source: https://www.industrydocuments.ucsf.edu/docs/phwj0004